## Message Text

## UNCLASSIFIED

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**ACTION EA-12** 

INFO OCT-01 ISO-00 EB-08 /021 W

-----034267 150231Z /62

R 130324Z JUL 78

FM AMEMBASSY BANGKOK

TO USDOC WASHDC

INFO SECSTATE WASHDC 7532

**UNCLAS BANGKOK 19719** 

E.O. 11652: N/A TAGS: BEXP, TH

SUBJ: WTDR/FTI:EKMAN & CO., LTD.

REF: USDOC 10982

1. THAILAND

OFFICE USE:

2.549

3.0153300

4.01

5. EKMAN & CO., LTD.

6. G.P.O. BOX 11-161, 561/1 SUKHUMVIT ROAD, CORNER SOI 31

7. BANGKOK 11

8. CONTACT: MR. OLLE BRUNELL

9. TITLE: MANAGING DIRECTOR

OTHER OFFICIALS ARE: MR. THANIN ATTAPIBAL, GENERAL MANAGER

AND MR. CHONGRAKS SIVARAK, ADMIN. MANAGER

10. PHONE: 3929902-4

11. TELEX: TH 2753

12. CABLE: EKMANS

13. ESTBL: 1961

14. EMPL: 102

15. SIZE: LARGE

16. REPUTATION: Y-GOOD

17. RPT DATE: 07/78

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OFFICE USE:

18. K

19. NA

20. X

21. NA

22. NA

23A. 35310/235 IMP.AGT.DIST.OF CONSTRUCTION MACHINERY AND EQUIP.

23B. 35540/235 IMP.AGT.DIST. OF PAPER MAKING MACHINERY

23C. 10610/4 EXP.OF TUNGSTEN ORE

23D. 35320/235 IMP.AGT.DIST.OF DRILLING EQUIPMENT

23E. 35190/235 IMP.AGT.DIST.OF MARINE ENGINES

24. FOREIGN SALES: NA

25. FINANCIAL REFS: HONG KONG AND SHANGHAI BANKING CORP., SIAM

SQUARE, RAMA 1 ROAD, BANGKOK; BANGKOK BANK LTD., 9 SUAPA ROAD,

BANGKOK; THAI DANU BANK LTD., 393 SILOM ROAD, BANGKOK, THAILAND.

26. TRADE REF: COLT INDUSTRIES, FAIRBANKS MORSE INC., 11

GRAPHIC PLACE, MOONANCHIE, N.J.07074.

47. FOREIGN FIRMS REPRESENTED: AGENCY REP. OF COLT INDUSTRIES.

FAIRBANKS MORSE INC., MOONANCHINE, NEW JERSEY FOR PUMPS;

DRILLING ACCESSORY & MFG. CO., INC., DALLAS, TEXAS FOR DRILLING

RIGS; AB VIBRO-VERKEN, SWEDEN FOR VIBRATING EQUIPMENT; HY-

 $DRAULISKA\ INDUSTRI\ AB,\ SWEDEN,\ FOR\ CRANES;\ MASCHINENFABRIK$ 

 $\hbox{\tt ZUM BRUDERHAUS GMBH, GERMANY FOR PAPER MILL MACHINERY; ALFA-}$ 

LAVAL AB, SWEDEN FOR SEPARATORS.

28. POST EVALUATION: EKMAN WAS ESTABLISHED IN 1961 UNDER THE

NAME OF VULCAN INDUSTRIES AND CHANGED TO THE PRESENT NAME IN

1969. IT IS A WHOLLY-OWNED SUBSIDIARY OF EKMAN & CO.,

GOTHENBURG A.G. OF SWEDEN. WITH ITS CAPITALIZATION OF \$120,000  $\,$ 

IT ACTS AS IMPORTER, AGENT AND DISTRIBUTOR OF CONSTRUCTION

MACHINES AND EQUIPMENT. SIXTY PERCENT OF ITS IMPORTS ARE FROM

SCANDINAVIAN COUNTRIES WITH THE REMAINDER FROM GERMANY AND THE

U.S. EKMAN & CO. EXPORTS TUNGSTEN ORE TO SWEDEN. IT LEASES

AN OFFICE OF  $600~{\rm SQ.METERS},$  A DISPLAY ROOM OF  $200~{\rm SQ.METERS}$  AND

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A WAREHOUSE OF 400 SQ.METERS, LOCATED IN ONE OF BANGKOK'S BUSINESS DISTRICTS. FIRM'S SALES VOLUME IN 1977 WAS REPORTED TO BE OVER \$2,000,000 REPRESENTING AN INCREASE OF 100 PERCENT OVER THE FIGURE REPORTED TO THE EMBASSY IN 1976. IT EMPLOYS 102 PEOPLE INCLUDING 28 SALESMEN. LOCAL BANKS REPORT FAVORABLY ON THE SUBJECT WHICH IS CONSIDERED TO BE A GOOD TRADE CONTACT FOR U.S. FIRMS

29. PREP: SATHIT/SOMSAK APPR:MATTHEW P. WARD O'DONOHUE

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NNN

## Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

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Disposition Reason:
Disposition Remarks:
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**Document Unique ID: 00** 

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TAGS: BEXP, TH To: COM Type: TE

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Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

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